

PAOLA CONCONI

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FIELDS OF INTEREST: international trade, firm organization, political economy

EDUCATION

- 1996-2001 M.Sc. and Ph.D. in Economics, University of Warwick
- 1994-1996 M.A. in International Relations, School of Advanced International Studies (SAIS), Johns Hopkins University (specialization in International Economics)
- 1990-1994 Degree *summa cum laude* in Political Science, University of Bologna (specialization in International Economics and International Relations)

ACADEMIC POSITIONS

- 2016-2018 Visiting Professor
London School of Economics
- 2003-present Professor of Economics
ECARES, Université Libre de Bruxelles
- 2004-present Research Associate, Fund for Scientific Research (FNRS)
- 2002-2003 Marie Curie Research Fellow
ECARES, Université Libre de Bruxelles
- 2001-2002 Research Fellow, Center for the Study of Globalisation and Regionalisation
University of Warwick

OTHER POSITIONS AND INSTITUTIONAL RESPONSABILITIES

- Director, CEPR Research Network on Global Value Chains, Trade and Development (since 2015)
- CEPR Research Fellow, International Trade and Regional Economics program (since 2004)
- CESifo Research Fellow (since 2016)
- CEP, London School of Economics, Research Associate (since 2018)
- Associate Editor, *Review of International Economics* (since 2013)
- Associate Editor, *Economics and Politics* (since 2017)
- Associate Editor, *Economica* (since 2015)
- Member of the Scientific Committee, Midwest International Economics Group (since 2004)
- Member of the Scientific Committee, European Trade Study Group (since 2010)
- Reviewer, European Research Council (since 2014)
- Member of the Panel, *Economic Policy* (2012-2013)
- Member of Scientific Advisory Council of the Kiel Institute for the World Economy (since 2019)
- Co-organizer, seminar series on firm-level analysis at the National Bank of Belgium (since 2011)

SELECTED PUBLICATIONS

“Internalizing Global Value Chains: A Firm-Level Analysis” (with Laura Alfaro, Pol Antràs, and Davin Chor), *Journal of Political Economy* 127 (2019), 508-559.

“From Final Goods to Inputs: The Protectionist Effect of Preferential Rules of Origin” (with Manuel García Santana, Laura Puccio, and Roberto Venturini), *American Economic Review* 108 (2018), 2335-2365.

“Electoral Incentives, Term Limits, and the Sustainability of Peace” (with Nicolas Sahuguet and Maurizio Zanardi), *European Journal of Political Economy* 51 (2018), 15-26.

“Suspiciously Timed Trade Disputes” (with David deRemer, Georg Kirchsteiger, Lorenzo Trimarchi and Maurizio Zanardi), *Journal of International Economics* 105 (2017) 57-76. Featured in the *Washington Post*, *Fortune*, and VoxEU.

“Do Prices Determine Vertical Integration?” (with Laura Alfaro, Harald Fadinger and Andrew Newman), *Review of Economic Studies* 83 (2016), 1-35 [Lead Article]. Featured in VoxEU.

“The Internationalization Process of Firms: from Exports to FDI” (with André Sapir and Maurizio Zanardi), *Journal of International Economics* 99 (2016), 16-30.

“EC – Seal Products: The Tension between Public Morals and International Trade Agreements” (with Tania Voon), *World Trade Review* 15 (2006), 211-234.

“Democratic Peace and Electoral Accountability” (with Nicolas Sahuguet and Maurizio Zanardi), *Journal of the European Economic Association* 12 (2014), 997-1028. Featured in VoxEU and reviewed by Matthew O. Jackson on *NAJ Economics*.

“Policymakers’ Horizon and Trade Reforms: The Protectionist Effect of Elections” (with Giovanni Facchini and Maurizio Zanardi), *Journal of International Economics* 94 (2014), 102-118. Featured in *The Economist*.

“Special and Differential Treatment of Developing Countries in the GATT/WTO” (with Carlo Perroni), *World Trade Review* 14 (2014), 67-86.

“Multi-Trait Matching and Gender Differentials in Intergenerational Mobility” (with Natalie Chen and Carlo Perroni), *Economics Letters* 120 (2013), 292-296.

“Fast Track Authority and International Trade Negotiations” (with Giovanni Facchini and Maurizio Zanardi), *American Economic Journal: Economic Policy* 4 (2012), 146-189.

“EC – IT Products” (with Robert Howse), *World Trade Review* 11 (2012), 223-255.

“Trade Liberalization and Organizational Change” (with Patrick Legros and Andrew Newman), *Journal of International Economics* 86 (2012), 197-208.

“Reciprocal versus Unilateral Trade Concessions for Developing Countries” (with Carlo Perroni), *Canadian Journal of Economics* 45 (2012), 613-631.

“Trading Cultures: Appellate Body Report on China – Audiovisuals” (with Joost Pauwelyn), *World Trade Review* 10 (2011), 95-118.

“Policymakers’ Horizon and the Sustainability of International Cooperation” (with Nicolas Sahuguet), *Journal of Public Economics* 93 (2009), 549-558.

“Do Credible Domestic Institutions Promote Credible International Agreements?” (with Carlo Perroni), *Journal of International Economics* 79 (2009), 160-170.

“Is Partial Tax Harmonization Desirable?” (with Carlo Perroni and Ray Riezman), *Journal of Public Economics* 92 (2008), 254-267.

“Green Lobbies and Transboundary Pollution in Large Open Economies,” *Journal of International Economics* 59 (2003), 399-422.

“Issue Linkage and Issue Tie-in in International Negotiations” (with Carlo Perroni), *Journal of International Economics* 57 (2002), 423-447.

RECENT AND ONGOING PROJECTS

“Come Together: Firm Boundaries and Delegation” (with Laura Alfaro, Nick Bloom, Harald Fadinger, Patrick Legros, Andy Newman, Raffaella Sadun, and John Van Reenen), CEPR Discussion Paper 12923 and NBER Working Paper 24597.

“Abortion, Environment, Guns: How Single-Minded Voters Shape Politicians’ Decisions” (with Laurent Bouton, Francisco Pino and Maurizio Zanardi), CEPR Discussion Paper 12801, Revision requested by the *Review of Economics and Statistics*.

“The Political Economy of Trade and Migration: Evidence from the U.S. Congress” (with Giovanni Facchini, Max Steinhardt and Maurizio Zanardi), CEPR Discussion Paper DP9270.

“Globalization for Sale” (with Michael Blanga-Gubbay and Mathieu Parenti).

“Multinational Production Networks and Trade Participation” (with Glenn Magerman, Afrola Plaku, and Catherine Thomas).

“The Gravity of Intermediate Goods” (with Afrola Plaku and Glenn Magerman).

“The Political Economy of Rules of Origin” (with Matt Grant).

SELECTED GRANTS AND AWARDS

- 2019-2024 ERC Advanced Research Grant (principle investigator)
- 2018-2021 RESPECT project funded by the European Commission (team leader)
- 2012-2015 MIS research grant by the National Fund for Scientific Research (principal investigator)
- 2011-2015 DISSETTLE Marie Curie ITN funded by the European Commission (team leader)
- 2008-2012 PEGGED research project funded by the European Commission (team leader)
- 2008-2009 Research grant by the National Bank of Belgium (principal investigator)
- 2007-2011 TOM Marie Curie RTN funded by the European Commission (team leader)
- 2005-2007 Research grant by the Economic and Social Research Council (principal investigator)
- 2005-2006 Research grant funded by the National Fund for Scientific Research (principal investigator)
- 1998-2001 Graduate Research Award and University of Warwick Graduate Award
- 1994-1996 Fulbright Scholarship

REFEREEING

American Economic Review, Econometrica, Journal of Political Economy, Quarterly Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Journal of the European Economic Association, Economic Journal, International Economic Review, RAND Journal of Economics, Journal of International Economics, Journal of Public Economics, Journal of Development Economics, Review of International Economics, Canadian Journal of Economics, Economics and Politics, Public Choice, B.E Journals of Economic Analysis and Policy, Economic Theory, Economic Inquiry, Environmental and Resource Economics, Journal of Environmental Economics and Management, Journal of Public Economic Theory.

RECENTLY ORGANIZED CONFERENCES AND WORKSHOPS (last 5 years)

Fourth Conference of CEPR Research Network on Global Value Chains, Trade and Development, Santiago de Chile, January 12-13, 2018 (with Daria Taglioni and Viviana Araneda).

Third Conference of CEPR Research Network on Global Value Chains, Trade and Development, Singapore, May 19-20, 2017 (with Daria Taglioni).

Second Conference of CEPR Research Network on Global Value Chains, Trade and Development, Graduate Institute of International and Development Studies, Geneva, September 22-23, 2016 (with Richard Baldwin and Daria Taglioni).

First Conference of CEPR Research Network on Global Value Chains, Trade and Development, World Bank, March 30-31, 2016 (with Daria Taglioni).

Workshop on “Global Fragmentation of Production and Trade Policy”, ECARES, September 25-26, 2014 (with Natalie Chen, Guillermo Noguera, and Dennis Novy).

Conference on “Policy Challenges for Europe and the World” organized at ECARES in honor of André Sapir, October 3, 2014 (with Mathias Dewatripont and Domenico Giannone).

Workshop on “Dispute Settlement in the WTO”, ECARES on September 19-20, 2013.

INVITED SEMINARS AND CONFERENCE PRESENTATIONS

2019 (including scheduled): Invited seminars at Harvard University, World Bank, World Trade Organization, European Commission, BI Norwegian Business School, Rotterdam University, University College London, Trinity College Dublin, Catholic University of Milan, Higher School of Economics in Moscow, and Trento University. Workshop on Political economy of trade at Yale University, FREIT conference in Cagliari (keynote speaker), conference on Updating Trade Cooperation at the World Trade Organization (invited speaker), conference on (De)globalization of Value Chains (invited speaker), workshop on Organizational Economics at the University of California, Berkeley (invited speaker), Barcelona GSE Summer Forum Firms in the Global Economy, workshop on Trade Policy and Firm Performance in the Global Economy (keynote speaker).

2018: Invited lecture at the World Trade Organization, presentations at the Fourth Conference of CEPR Research Network on Global Value Chains, Trade and Development, Villars Workshop in Quantitative International Economics (invited speaker), EITI conference in Tokyo, MWIEG conference at Drexel University, trade workshop at Warwick University (invited speaker), LSE workshop on Multinationals, Value Chains, and Innovation in Regions around the World (keynote speaker), CEPR ERWIT meeting at the University of St. Gallen, CEPR/EBRD Conference on Globalisation and Labour Markets in London (keynote speaker), LSE Brexit seminar, Jornadas de Economia Industrial (invited speaker), ITSG annual conference (keynote speaker), DICE workshop on Firms in a Global Economy (invited speaker), ETSG annual conference (keynote speaker), KIIS workshop on knowledge, innovation and internationalization strategies (keynote speaker), SIE annual conference (invited speaker). World Trade Forum (invited speaker), WTO conference on Updating Trade Cooperation (invited speaker). Seminars at Kings College London, Bocconi University, Exeter University, Bank of England, and London School of Economics.

2017: Seminars at the London School of Economics (International Economics group, Political Science and Political Economy group), Birkbeck, Queen Mary, Warwick, Lancaster, University of Hong Kong, University of Aarhus, EU Parliament, UK Parliament, and UK Cabinet Office, Geneva Trade and Development Workshop, Bank of Italy. Invited Lectures in International Economics at the University of Nottingham and at the International Trade Summer School at Khatam University. Presentations at the NBER Organizational Economics Working Group meeting, OECD Global Forum on Productivity (keynote speaker), and ETSG annual conference at EUI.

2016: NBER Summer Institute on International Trade and Investment, SITE Workshop on International Trade Policy: Institutions and Economic Impacts at Stanford University, PRONTO CEPR Annual conference in Vienna on non-tariff barriers, Conference on 2015 WTO Case Law at EUI, Conference on firms in developing countries at UCL, Harvard-MIT-Stanford Empirical Management Conference, RIDGE workshop on Trade and Firm Dynamics in Montevideo. Seminar presentations at Sapienza University, School of Advanced International Studies (SAIS) of

Johns Hopkins University, Collegio Carlo Alberto, University of Oxford, and UK Parliament; invited lectures at Center for Economic Studies (CES) of the University of Munich.

2015: AEA meeting in Boston, Handbook of Commercial Policy conference at Dartmouth, Barcelona Summer Forum on “Firms in the Global Economy”, Conference on 2014 WTO Case Law at EUI, Lancaster Workshop on Political Economy, COEURE workshop on Trade and Globalization at ECARES, invited lectures at CEPII in Paris, IES Summer Workshop at Princeton University, NBER Summer Institute on Trade and Investment, CESifo Venice Summer Workshop on The WTO and Economic Development, EEA meeting at the University of Mannheim, ETSG annual conference in Paris, Panel Data Workshop on International Trade at the University of Amsterdam, MWIEG meeting at Penn State University, seminars at the World Bank, University of Bologna, and Cambridge University.

2014: FREIT Rocky Mountain Empirical Trade Conference, GEP conference China’s Growth in the Global Economy, Dissettle Summer School at HEI, GEM Summer School at the European University Institute, workshop on Global Fragmentation of Production and Trade Policy, ETSG annual conference at the University of Munich. Seminars at CERS-HAS Budapest, LMU Munich, Georgetown University, University of Maryland, University of Chicago, Berkeley University, Stanford GSB.

2013: Seminars at the universities of Antwerp, Kiel, HEC Montréal, and Center for Operations Research and Econometrics (CORE). AEA meeting in San Diego, CompNet workshop on Global Value Chains at the Peterson Institute for International Economics, Conference on The Multilateral Trading System in the 21st Century at the Institute for International Economic Policy, Economic Policy meeting in Vilnius, CEPR ERWIT meeting at the University of Rotterdam, SAET Conference in Paris, NBER Summer Institute in Political Economy, NBER Summer Institute on International Trade and Investment.

2012: LSE-Warwick conference on “Trade Policy in a Globalised World”, Dissettle meeting at the University of St. Gallen, CompNet workshop in Paris, Economic Policy meeting in Athens, IES Summer Workshop at Princeton University, NBER Summer Institute in Development and Productivity. Seminars at Kiel University, University of Tübingen, Nottingham University, and Yale University.

2011: Seminars at MIT, Graduate Institute of International and Development Studies in Geneva, ETH Zürich, University of Nottingham, Universidade do Minho, Università di Milano-Bicocca, Paris School of Economics, and Boston University. CEPR conference on Politics, Information and the Macroeconomy at CREI, ALI conference at the World Trade Organization, CEPR ERWIT meeting at the University of Nottingham, CEPR Conference on Globalization, Investment and Services Trade at Stockholm University, ETSG annual conference at the University of Copenhagen, MWIEG meeting at Vanderbilt University, NBER Summer Institute in Political Economy.

2010: Seminars at the London School of Economics, CORE, and University College Dublin. CEPR Workshop on The Political Economy of Economic Development, MWIEG meeting at Northwestern University, SITE Workshop on the Economic Analysis of Trade Agreements at Stanford University, ALI conference at the World Trade Organization, conference on International Trade: Threats and Opportunities in a Globalised World at the Belgian National Bank, ETSG annual conference at the University of Lausanne, GRASP Workshop, Hitotsubashi COE/RES Conference on International Trade and FDI in Tokyo, NBER Summer Institute on Political Economy.

2009: Seminars at the Paris School of Economics. CEPR ERWIT meeting in Madrid (CEMFI), CEPR European Summer Symposium in Economic Theory in Gerzensee, Workshop on the New Political Economy of Trade at EUI, SAET conference in Ischia, MWIEG 2009 Spring meeting at the University of Iowa, ALI conference at the World Trade Organization, ETSG annual conference at the University of Rome Tor Vergata. NBER Summer Institute on International Trade and Investment

2008: Seminars at Oxford University, Boston University, Warwick University, Nottingham University, Johns Hopkins University (SAIS), Georgetown University, Maryland University, and the World Bank. Annual AEA Meeting in New Orleans, NBER Workshop on International Trade and Organizations, LdA Conference on Outsourcing and Migration, MWIEG Fall meeting at OSU, NEUDC annual meeting in Boston, CEPR workshop on Conflicts, Globalization and Development in Paris, Conference on Reputations and International Agreements at Princeton University.

2007: CEPR ERWIT meeting at Kiel Institute for the World Economy, ETSG annual conference at the University of Athens, MWIEG meeting at the University of Michigan.

2006: Seminars at Boston College and Tilburg University. MWIEG meeting at Purdue University, CEPR conference on Trade, Industrialization and Development, annual EEA meeting in Vienna, Workshop on Special and Differential Treatment at the Graduate Institute of International and Development Studies in Geneva, CEPR ERWIT meeting at the Joint Vienna Institute.

2005: Seminars at Princeton University, Boston University, Tinbergen Institute, and CORE. CESifo Conference on Global Economic Negotiations at Venice International University, CEPR ERWIT meeting at Tinbergen Institute, MWIEG meeting at Vanderbilt University, annual AEA meeting in Philadelphia.